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# REPORT



# **OVERVIEW**

Podcasting has become a widespread form of entertainment, information, and communication, with rapid growth entering mainstream media globally. Originating in the early 2000s, podcasts have evolved from niche audio hubs to diverse mainstream content. This growth is fueled by smartphones, streaming media, and ondemand content, making podcasts accessible anytime, anywhere. With millions of episodes across countless topics, podcasts cater to all demographics and interests. This report explores the global podcast industry - market size, growth trends, platforms, genres, revenue models, and audience composition-offering a complete view of this dynamic business.

#### **Market Size**

- The global podcast market has expanded rapidly in recent years.
- Market Valuation: The industry was valued at \$18.52 billion in 2022 and is projected to reach \$130.63 billion by 2030.
- Growth Rate: With a Compound Annual Growth Rate (CAGR) of 27.6% (2023-2030), podcasting is one of the fastest-growing media sectors.

#### **Regional Markets:**

- North America holds the largest market share due to the high penetration of smartphones, smart speakers, and subscription-based podcast services.
- Europe and Asia-Pacific are emerging as strong markets with rising podcast consumption.
- Latin America and Africa are experiencing gradual adoption due to increasing internet accessibility.





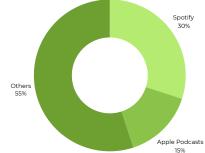


#### **Growth Trends**

- **Video Podcasts:** With the advent of video, platforms like YouTube and Spotify now incorporate this feature-making it possible for creators to reach a broader audience than ever before.
- Al and Personalization: Al-driven recommendations help you expand your horizon.
- **Smart Speaker Adoption:** Amazon's Alexa, Google Home, Apple HomePod-all spelt boom times for podcast downloads.
- Localization & Multi-language Content: Podcasts are available in many languages around the world, with more non-English speaking markets entering the scene as a result.

• **Corporate Podcasting:** Businesses use internal podcasts to reach staff and nurture their brands.

#### Major Podcast Platforms



- **Spotify:** With a **33.7% share** of the market, Spotify is a major player in podcasting.
- **Apple Podcasts:** As a pioneer in podcasting, Apple is in second place with a **27.6%** market share.
- **Google Podcasts:** For most users, a simple platform with wide access, Google's eco-system is integrated with it making it easier for users to conveniently choose from a large number of podcasts.
- YouTube: In a burgeoning market for video-based podcasts, YouTube is an up and coming party. With more and more people using YouTube as a platform for their podcasts, it has become one of the major players in this field..

Source: https://www.digitalwebsolutions.com/blog/podcast-statistics

#### **Popular Genres for Podcasts**

Podcast content varies widely, with wildly divergent genres and coverage.

- **Comedy:** Stand-up comedians and humorists host engaging, lighthearted shows. According to the charts, **22% of U.S. podcast listeners** tune in for comedic content.
- **News & Politics:** Major media outlets including The New York Times (The Daily) and NPR (Up First) dominate this genre. Following closely behind, **21% of listeners** consume news-related podcasts.
- **True Crime:** Podcasts like Serial and Crime Junkie have made this one of the most listened-to categories. Roughly **18% of U.S. listeners** are attracted to true crime stories.



- **Business & Finance**: Programs like The Tim Ferriss Show and The Dave Ramsey Show give investment insights and financial tips.
- Education & Self-Improvement: Podcasts that deal with learning, productivity and personal development are on the rise. Health & Wellness subjects range from fitness and mental health to alternative medicines.
- **Sports & Entertainment:** Analysis, commentary and interviews with sports personalities keep fans up to date. Technology & Science shows like The Vergecast and Stuff You Should Know are aimed at tech and science enthusiasts.

Source: https://www.loopexdigital.com/blog/podcaststatistics

#### **Audience Demographics**

Podcast listeners are diverse, spanning different age groups, locations, and preferences:

#### **Age Groups:**



• **18-34 years:** The largest demographic, comprising digital-native millennials and Gen Z.

PARREM.

- **35-54 years:** Professionals and working adults seeking informative or entertainment content.
- **55+ years:** Older audiences are gradually adopting podcasts, especially in news and educational categories.

#### **Gender Distribution:**



Male

Female

- Podcast listenership is fairly balanced, with slightly more male listeners in categories like technology and sports.
- Female listenership is growing rapidly in genres like true crime, self-improvement, and wellness.

#### **Geographical Insights:**



- United States: The largest market, with over 100 million monthly listeners.
- **Europe:** Strong growth in countries like the UK, Germany, and France.
- **India:** A booming market with rising demand for Hindi, Tamil, and regional-language podcasts.
- Latin America & Africa: Emerging podcast markets with increasing adoption due to smartphone penetration.

# Rise Of Podcast in India

#### **Historical Evolution**

- Podcast is a distinctive innovation which is a blend of audio and video.
- Podcasting began in the 1980s but its true birth was in the year 2003.
- The term podcasting, a combination of iPod and broadcasting, was coined in 2004 by Ben Hammersley in The Guardian.
- The tipping point was in 2005, when Apple introduced podcast subscriptions to iTunes (now Apple Podcasts).
- Podcasting was gaining popularity, but the year 2014 marked a substantive increase in growth with the launch of serial.

#### **Growth Drivers**

#### 1.Technological Advancement:

- **Smartphones & Telephones** Widespread availability of smartphones and easy access to internet as it is not expensive has increased the reach of podcasts by manifold.
- **Podcast Apps** User friendly and easy to use interface of these apps like Apple Podcasts, Spotify, Google Podcasts has enhanced user experience which makes them continue listening to podcasts.

#### 2. Investment and Monetization:

- Platform Competition- Major players like Spotify have incurred huge amounts of expenditure for acquiring exclusive content in order to distinguish themselves from other players. which has lead to increased competition.
- Advertising and Revenue- Increase in podcast advertisements has led to overall industrial growth as this has become a source of income for many people in the industry.

#### 3. Changing Consumption Habits:

- Multitasking- In today's world people have a lot of things to do for earing a livelihood, so podcasts are a perfect medium for them as they can listen to it while commuting, exercising, cooking, or while doing their other chores.
- Passive Consumption- In today's digital era, people spend most of their time looking at screens due to technological advancements and evolving job trends. Podcasts provide a much-needed break from screens while serving as a source of both entertainment and knowledge.

#### 4. Content Diversity:

• On-Demand Content- Podcasts are different from traditional radio as earlier, people had to listen whatever is being played from radio station. But podcast has overcome this problem by offering ondemand listening, which allows people to listen to content of their choice and at anytime from anywhere.



# Market Overview of Indian Podcasts

#### **Market Growth & Potential**



#### Rapid Expansion

- 1. With over 57 million listeners in 2019, **India has become the world's third-largest podcast market,** showing a huge love for on-the-go content.
- 2. **Cheap data and smartphones** have made podcasts the perfect companion—whether you're commuting, working out, or just relaxing.
- 3. From comedy and news to regional stories, there's something for everyone, anytime you hit "play."

#### Market Valuation

- 1. From **US\$ 560 million in 2024** to a projected **US\$ 4.2 billion by 2033**, **India's podcast industry** is on a fast track, growing at an impressive 25.5% annually.
- 2. The hunger for regional stories, niche topics, and relatable content is driving this boom, with **creators tapping into what truly connects** with listeners.
- 3. With audio ads on the rise and creators diving into everything from self-improvement and finance to crime thrillers and wellness, the **future of Indian podcasting looks unstoppable.**

#### Untapped Audience

1. **A Sea of Untapped Listeners**- Right now, only 12% of Indians are tuning into podcasts, leaving a massive audience still untouched and waiting to hit "play."

- **2. Small Cities, Big Stories-** Tier 2 and Tier 3 cities are craving regional languages and local tales, opening doors for creators to connect with fresh, eager listeners.
- **3. The Next Wave is Coming** As more voices join the space and awareness spreads, India's podcast scene is on the verge of pulling in millions more, making the future look even louder.

# Listener Behavior & Engagement Patterns



#### Retention & Completion Rates

India's podcast audience is showing impressive levels of engagement, with strong retention and completion rates that highlight the **growing connection between listeners and the content they consume.** Currently, 55% to 65% of listeners engage well with the content in the episodes, while the average completion rate sits at a healthy 65%.

#### Listening Habits

On a weekly basis, **Indian listeners dedicate anywhere from 3.5 to 5 hours** to their favorite podcasts, with about 40% tuning in daily. This consistent engagement shows that podcasts have become more than just background noise, and are now an essential part of daily routines.

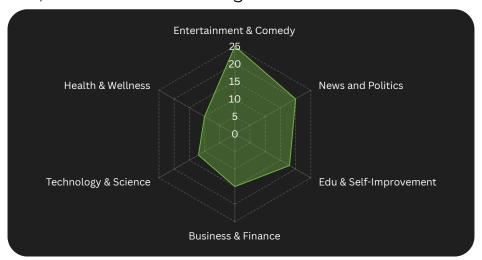
#### User Engagement

- 1. Around **30%** of listeners love an episode so much that they **replay it**, signaling a deep connection with certain shows or topics.
- 2. Between **15% and 20% actively share** episodes with friends and family.
- 3. About **10%** go the extra mile to **leave reviews or ratings**, boosting visibility for creators and helping new listeners discover the content.

#### **Popular Podcast Genres in India**

India's podcast ecosystem is as diverse as its audience, catering to a wide array of interests and preferences.

- Entertainment & Comedy (25%): It is the most popular genre, driven by India's love for light-hearted content, stand-up routines, celebrity interviews, and storytelling formats.
- News & Politics (20%): With a growing demand for real-time updates and in-depth discussions, this genre appeals to listeners keen on staying informed.
- Education & Self-Improvement (18%): A favorite among students, professionals, and lifelong learners, these podcasts offer everything from language learning to personal development tips.
- Business & Finance (15%): As entrepreneurship and financial literacy gain traction in India, content focusing on market trends, startups, and investment strategies continues to grow in popularity.
- **Technology & Science (12%)**: This genre caters to tech enthusiasts and professionals seeking insights into AI, space exploration, and scientific breakthroughs.
- **Health & Wellness (10%)**: Reflecting a nationwide shift towards mindful living, these podcasts cover fitness, mental health, nutrition, and holistic well-being.



# Platform Distribution across the Indian Podcast Market

India's podcast scene is a vibrant mix of global giants and homegrown platforms, each catering to the diverse tastes and preferences of the country's massive listener base. These are the major platforms used for listening podcasts:

**Spotify** sits comfortably at the top, holding a commanding **30% market share**. Its global reputation, vast library of both international hits and local favorites, and an intuitive, user-friendly interface make it India's go-to podcasting platform.



**Gaana**, an Indian favorite with a **20% share**, is known for its strong regional language offerings and seamless blend of music and podcasts. Its focus on local content makes it feel more personal and accessible to a wider audience.



Apple Podcasts claims 15% of the market, due to its loyal, premium user base within the Apple ecosystem.

Known for its clean interface and carefully curated content lists, it appeals to more affluent listeners who seek exclusive and high-quality shows.



**JioSaavn** follows with a **12% share**, thriving especially in non-metro areas. Its strength lies in its deep Bollywood connections and a growing library of localized podcasts.



The **remaining 23%** of the market is split across platforms like Google Podcasts, Audible, Pocket FM, Kuku FM, and Wynk, each offering unique features such as audiobooks, niche genres, and regional storytelling.











## Demographics



#### **Age & Gender Distribution**

Podcasts are super popular among younger generations, especially **Gen Z** and **millennials**. People in the age group of 18-34 make up the majority of listeners, who seek fresh and relatable content. For example, shows like The Ranveer Show cater to young adults with topics on personal growth, success stories, and business insights.

**Gender Split -** There is a fairly even gender distribution in podcast listenership. A 2023 study by YouGov found that both men and women are tuning into podcasts, although **men** tend to listen slightly more **(around 53%)** as compared to **women (around 47%)**.

#### **Preferred Languages**

While English podcasts are majorly popular, regional language podcasts are gaining serious traction. Platforms like Hubhopper and Kuku FM are giving a voice to listeners who prefer content in Hindi, Tamil, Telugu, and Marathi. A 2022 survey showed that **52% of podcast listeners prefer listening in Hindi**, followed by **English at 32%**. Other languages like Tamil and Telugu are also gaining momentum as more content becomes available.

#### **Regional Variations**

Urban vs. Rural: According to YouGov, **71% of urban Indians** regularly listen to podcasts, while **rural engagement remains at 29%** only, mainly due to lack of internet access and low smartphone penetration.

#### **Listening Habits**

People tune in during different times of the day. Many listen while working out, cooking, or even while traveling. For example, **33% of urban listeners** say they enjoy podcasts during household chores. It's easy to see why podcasts are a perfect companion for multitasking. They offer flexibility, allowing people to consume content on their terms.

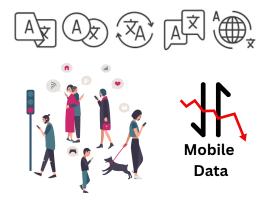
#### **Urban vs. Rural Consumption**

There's a noticeable difference between urban and rural podcast consumption. While urban areas lead in numbers, rural areas are showing signs of growth, mainly due to improved access to smartphones and the internet.

**Urban Consumption:** As mentioned earlier, urban India is the dominant force in podcast consumption. However, Rural India is quickly catching up due to the increase in smartphone usage. A report from KPMG India (2022) noted that **70% of rural smartphone users are engaging with online content, including podcasts.** 

**Growth in Rural Areas:** The number of listeners from smaller towns and villages is expected to increase significantly, especially as **mobile data prices drop and more local-language content becomes available**.

India's podcast industry is thriving, driven by young, tech-savvy audiences seeking diverse content in multiple languages. While urban areas lead the way, rural regions are steadily catching up, promising further growth.





#### **REGIONAL VARIATION**

### URBAN VS RURAL CONSUMPTION

According To Yougov, about 71% of Urban Indians are regular podcast listeners, whereas Rural India still lags behind, with only about 29% engaging with podcasts.

There's a noticeable difference between urban and rural podcast consumption. While urban areas lead in numbers, rural areas are showing signs of growth.

The difference is largely due to internet access and smartphone penetration. However, Hubhopper's 2023 data shows that regional podcast consumption is gradually increasing.

#### **Urban Consumption:**

- As mentioned earlier, urban India is the dominant force in podcast consumption.
- However, Rural India is quickly catching up due to the increase in smartphone usage.

Cities like Delhi, Mumbai, and Bengaluru are hotspots for podcast consumption, accounting for over 60% of the total listeners in India. The number of listeners from smaller towns and villages is expected to increase significantly, especially as mobile data prices drop and more local-language content becomes available.

A REPORT FROM KPMG INDIA (2022) NOTED THAT 70% OF RURAL SMARTPHONE USERS ARE ENGAGING WITH ONLINE CONTENT, INCLUDING PODCASTS

## **Genre Analysis**

The podcast industry has witnessed unprecedented growth, driven by increasing smartphone penetration, on-demand content consumption, and evolving listener preferences.

These are some of the popular podcast genres:

#### A. News & Politics

- Market Demand: High, particularly during elections, global conflicts, and significant policy shifts. Listeners seek real-time updates and indepth analysis from trusted sources.
- **Growth Potential:** Strong, with independent journalists, experts, and political commentators entering the space.
- **Regional vs. Mainstream:** High regional influence due to local political topics, but mainstream appeal for global political discussions.
- Real-Life Examples:
- 1. The Daily (The New York Times) A top-ranked daily news podcast with deep investigative stories.
- 2. Pod Save America A politically progressive podcast that dissects US political events.
- 3. Global Dispatches World News That Matters A global politicsfocused podcast covering diplomacy, human rights, and foreign affairs.

#### **B. True Crime**

- Market Demand: Continues to dominate, particularly among Gen Z and millennials. Psychological intrigue and real-life mysteries fuel engagement.
- **Growth Potential:** Stable, but the market is becoming saturated. Emerging subgenres like psychological crime and historical crime are gaining traction.
- **Regional vs. Mainstream:** Strong presence in Western markets but increasingly popular in Asia and Latin America.

#### Real-Life Examples:

- 1. Serial The pioneer of true crime podcasts, sparking global interest in investigative storytelling.
- 2.Crime Junkie One of the highest-ranked crime podcasts with detailed case explorations.
- 3. Indian Noir– A growing crime podcast catering to Indian audiences with local cases.

#### C. Business & Finance

- Market Demand: Surging due to increased interest in personal finance, investing, and startups.
- **Growth Potential:** High, especially in the self-improvement and financial literacy segments.
- **Regional vs. Mainstream:** Mainstream appeal, but with regional variations (e.g., crypto focus in the US, stock trading in India, economic policy in Europe).

#### • Real-Life Examples:

- 1.The Indicator from Planet Money Covers economic trends and business insights in short episodes.
- 2.The Dave Ramsey Show Personal finance guidance with a strong listener base.
- 3. Paisa Vaisa (India) A leading financial literacy podcast tailored to Indian markets.

#### D. Health & Wellness

- Market Demand: Increasing post-pandemic, with mindfulness, fitness, and mental health as key subgenres.
- Growth Potential: High, especially with expert-led content.
- **Regional vs. Mainstream:** Varies; mainstream appeal in mindfulness but regional demand for traditional wellness practices (e.g., Ayurveda in India, Traditional Chinese Medicine in China).

#### Real-Life Examples:

- 1.The Huberman Lab Podcast A neuroscience-backed wellness podcast.
- 2. Feel Better, Live More (Dr. Rangan Chatterjee) Integrates holistic health strategies.
- 3.The Happiness Lab Explores psychology-backed methods for happiness and well-being.

#### E. Comedy & Entertainment

- Market Demand: Always high, as humor is universally appealing.
- **Growth Potential:** Steady, with a shift towards satirical and relatable content.
- **Regional vs. Mainstream:** Highly regional due to cultural humor preferences, but some shows have global crossover appeal.
- Real-Life Examples:
- 1.The Joe Rogan Experience A mix of comedy, interviews, and societal discussions.
- 2.Conan O'Brien Needs a Friend Celebrity interviews with a comedic twist.
- 3. The Misfits Podcast Comedy discussions with trending pop culture references.

#### **G. Self-Improvement & Motivation**

- Market Demand: Expanding, particularly among Gen Z and millennials looking for guidance in productivity, success, and wellbeing.
- **Growth Potential:** Strong, with influencers, psychologists, and life coaches dominating the space.
- **Regional vs. Mainstream:** Mainstream with personalized regional variations (e.g., spirituality in India, leadership coaching in the US).
- Real-Life Examples:
- 1.The Tim Ferriss Show Interviews with high achievers on personal growth and success.
- 2.The Tony Robbins Podcast Motivational talks from the renowned self-help guru.
- 3.The School of Greatness (Lewis Howes) Focuses on self-development and business growth.













#### **Market Growth & Future Trends**

- Podcast Industry Growth Rate: Expected CAGR of 27.5% (2023–2028), indicating strong expansion.
- Revenue Potential: The industry is projected to exceed \$30 billion by 2030, driven by advertising, subscriptions, and sponsorships.

#### **Emerging Trends:**

- **1. Short-form podcasts (under 10 minutes)** Platforms like Spotify and Apple Podcasts are favoring digestible content formats.
- **2. Al-generated and interactive podcasts** Al-driven storytelling and chatbot integration are shaping new listener experiences.
- **3. Multilingual and region-specific content** Increasing demand for podcasts in native languages and culturally relevant themes.
- **4. Live podcasting and audience interaction** Hosts engage with listeners through live Q&As and real-time discussions.
- **5. Niche content & hyper-personalization** Highly specific topics (e.g., biohacking, minimalist lifestyle) are gaining traction.



## **CASE STUDY**

# (a) The Ranveer Show (TRS) – Hosted by Ranveer Allahbadia

- **Areas Covered**: Self-improvement, finance, fitness, spirituality, entrepreneurship, geopolitics
- Episode Structure: Long form (60-120 mins)
- Style: Conversational, deep-dive discussions with storytelling
- Key Personalities Featured:
  - Yuvraj Singh
  - Gaur Gopal Das
  - Abhijit Chavda
    - Subscribers: Over 18 Million(Combined)

#### Key Insights:

- Features a mix of celebrities, industry leaders, and experts.
- Strong focus on personal growth and storytelling.
- Engages audiences with a mix of fun and intellectual content.

#### Impact:

- One of India's most successful podcasts.
- Helped normalize long-form content in India





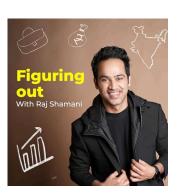
#### (b) Figuring Out Podcast- Hosted by Raj Shamani

- Areas Covered: Business, entrepreneurship, finance, personal branding
- Episode Structure: Medium Length (60-90 mins)
- Key Personalities Featured:
  - Kunal Shah
  - Peyush Bansal
  - Ankur Warikoo
    - Subscribers: Over 5 Million
- Key Insights:
  - Emphasizes practical business insights for young professionals.
  - Engages with Gen Z and millennials interested in career growth.

#### • Impact:

- Strengthened India's startup culture by providing valuable lessons from founders
- Encouraged financial literacy and side hustle culture among Gen Z and millennials





#### (c) WTF Podcast- Hosted by Nikhil Kamath

- Areas Covered: Finance, investing, economics, global markets
- **Episode Structure**: Medium to Long form (50-120 mins)
- Style: Intellectual, data-driven, finance-heavy discussions
- Key Personalities Featured:
  - Raghuram Rajan
  - Bryan Johnson
  - Narender Modi
    - **Subscribers**: Over 1.4 Million

#### Key Insights:

- Deep dives into finance and investing strategies.
- Features high-profile guests from business and finance.
- Provides a macroeconomic perspective on wealth creation.

#### Impact:

- Appeals to serious investors, finance professionals, and business owners
- Has helped bridge the gap between retail investors and expert financial knowledge
- Brings in international perspectives on the Indian economy



#### (d) Humans of Bombay- Hosted by Karishma Mehta

- Areas Covered: Human stories, social issues, personal growth
- Episode Structure: Short to medium length (45-80 mins)
- Style: Storytelling with emotional depth and real-life experiences
- Key Personalities Featured:
  - Aamir Khan
  - Alia Bhatt
  - Eknath Shinde
    - Subscribers: Over 1.2 Million
- Key Insights:
  - Features ordinary people sharing extraordinary stories.
  - Focuses on empathy and understanding through storytelling
  - Often highlights social causes and encourages community engagement.
- Impact:
  - Has inspired a movement of storytelling across India.
  - Encouraged empathy among listeners towards diverse life experiences

#### (e) Dostcast- Hosted by Vinamre Kasana

**Areas Covered**: Friendship stories, life experiences **Episode Structure**: Medium length (30–60 mins)

Style: Conversational storytelling focusing on friendships and personal

anecdotes

**Key Personalities Featured**:

NiksIndian Neeraj Arora Poonam Pandey

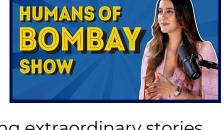
Subscribers: Over 1.1 Million

Key Insights:

Engages audiences with relatable friendship tales. Provides insights into building strong relationships.

#### Impact:

Created a niche audience interested in friendship dynamics.



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#### (f) Prakhar ke Pravachan- Hosted by Prakhar Gupta

- **Areas Covered**: Includes topics like entrepreneurship or self-improvement based on common themes among popular Indian podcasts.
- Episode Structure: Medium Length (40-70 mins)
- Style: Conversational discussion with guests
- Key Personalities Featured:
  - Samay Raina
  - Purav Jha
  - Harsh Gujral
    - Subscribers: Over 1.7 Million
- Key Insights:
  - Offers Practical advice for young entrepreneurs or professionals.
  - Features interviews with industry experts sharing their success stories.
  - Fosters community engagement through interactive sessions.

#### • Impact:

- Influenced career choices among young listeners seeking entrepreneurial guidance.
- Contributed to promoting financial literacy among Gen-Z audiences.

# Influencer-Driven Podcasts vs. Independent Podcasts

- Influencer-Driven Podcasts (e.g., TRS, Raj Shamani, Nikhil Kamath)
  - · Leverage existing audience and credibility.
  - Higher brand collaborations and sponsorships.
  - Often feature high-profile guests.
- Independent Podcasts (e.g., Indian Noir, The Musafir Stories)
  - Focus on niche content (fiction, travel, true crime).
  - Rely on organic audience growth.
  - Often self-funded or monetized through Patreon-like models.







# ROLE OF TECHNOLOGY IN PODCASTING

#### **AI Tools**

 ChatGPT: It can assist in crafting a structured podcast outline, providing a solid foundation around which engaging questions can be framed.



• **Gemini**: Gemini can also help in generating episode outlines and script ideas.



• **Photoshop**: Photoshop (\$23/month each) can enhance video podcasting by improving visuals, editing footage, and adding professional effects.



• **Descript**: Descript (\$24/month) can enhance audio clarity, reduce background noise, and refine overall sound quality for a more professional listening experience.



• Otter.ai: Otter.ai (\$8.33/month) can streamline transcription with accuracy and efficiency.



#### **Impact of AI on Podcast Culture**

#### Opportunities:

• **Efficiency**: All can help podcasters create content more efficiently, as it can automate certain tasks, such as audio editing, transcription, and even content creation. This could save podcasters time and resources, allowing them to focus on other aspects of our podcast, such as marketing and promotion.



- Accessibility: Al can make podcast content more accessible to listeners with disabilities, such as those with hearing impairments. By transcribing podcasts in real-time or creating interactive transcripts, Al can make it easier for these listeners to enjoy podcast content.
- Innovation: Finally, by using AI, podcasters can stay ahead of the curve and continue to innovate in the industry. As AI technology continues to develop, new and exciting opportunities for podcasters will emerge, allowing them to create even more engaging and interactive content.

#### **Challenges:**

 Privacy Concerns: Privacy concerns can arise when using AI in podcasting. Podcasters must be transparent about how they collect and use listener data, and take appropriate measures to ensure that the data is kept secure and confidential.



• Ethical Considerations: The use of AI in podcasting raises ethical questions, particularly when it comes to creating synthetic voices or manipulating audio content. Podcasters must ensure that they are using AI in an ethical and responsible manner, and avoid creating content that is misleading or deceptive.

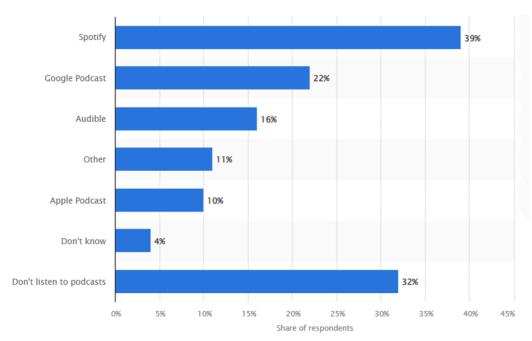


 Accuracy and Bias: Al algorithms must be properly trained and calibrated to ensure that the results are accurate and unbiased.
 Podcasters must be aware of the potential for bias in their data sets and algorithms.



#### **Most Used Platforms**

The graph below shows the leading streaming apps for podcasts among urban Indians as of September 2023. 39% of the people use Spotify to listen to the podcasts, followed by google podcast with a share of 22% and audible with 16%. We can say that Spotify is the most used platform in India for Podcasting.



#### **Role of Editing Tools**

In podcasting, editing tools like audacity, Adobe audition, Garage band and Descript play a crucial role in creating a polished and professional listening experience for the audience. They essentially help in transforming a basic recording into a cohesive and engaging podcast episode.

#### **Functions of Editing Tools**

- **Noise reduction**: Eliminating background noise like hums, clicks, or ambient sounds to ensure clean audio.
- Audio level adjustments: Balancing the volume of different speakers and sections of the recording for consistent listening.
- Trimming and cutting: Removing unnecessary pauses, stumbles, or filler words to improve the pacing and flow of the podcast.

#### **Importance of Audio Quality**

- **Listener experience**: Crisp, clear audio enhances the listening experience, making it easier to follow the conversation and absorb information without fatigue.
- **Professionalism and credibility**: High-quality audio signifies a commitment to production value, reflecting positively and establishing trust with listeners.
- **Reduces distractions**: Minimizing background noise and audio inconsistencies allows listeners to focus solely on the content.
- **Impacts audience perception**: Poor audio quality can negatively impact how listeners perceive the podcast, potentially causing them to disengage.
- Retention and engagement: Good audio quality keeps listeners engaged and less likely to abandon the podcast due to poor sound.

#### How to enhance the Audio Quality?

- Audio editing software: Utilize audio editing software like Adobe
   Audition to clean up audio, including removing unwanted sounds,
   adjusting volume levels, and applying compression to even out
   peaks.
- **Compression**: Apply gentle compression to even out volume fluctuations between quiet and loud sections of your speech.
- Be conservative with your input levels: To set a good, modest input level, speak at a normal-to-loud speaking voice, and aim to hit around -20 dB on the fader of the track you're using to record audio.
- Mic Placement: Use a stand or boom arm rather than hold your mic.
   Keep an appropriate distance between your mouth and the mic head, too

# MONETIZATION MODELS

#### **Sponsorships & Brand Collaborations**

- Host-read ads: The host directly mentions the sponsor, creating a more personal connection. Example: Ranveer Allahbadia often does host-read ads for products like health supplements and grooming products in his podcast The Ranveer Show.
- Pre-recorded ads: Ads inserted into the podcast after production.
  Brand collaborations involve long-term partnerships, co-branded
  content, and exclusive campaigns. The key is aligning with brands
  that resonate with the audience. Example: The IVM Podcasts
  network features pre-recorded ads for various sponsors across their
  shows.

#### **Product Sales**

- **Merchandise**: Offering branded merchandise like T-shirts, mugs, or hats is a popular revenue model. Selling brand products (e.g., T-shirts, mugs) is a great revenue stream. Example: The Ranveer Show by Ranveer Allahbadia sells merchandise like motivational T-shirts, caps, or mugs with the show's catchphrases or logos.
- Online platforms for sales: Popular merchandise platforms like Shopify make it easy for podcasters to set up an online store, manage inventory, and handle shipping. Example: Indian Dream podcast sells branded apparel through Shopify.

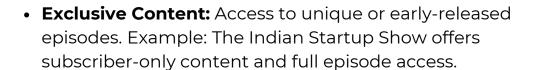




#### **Subscription-Based Models/Memberships**

Podcasters offer **exclusive content** for paying subscribers. Platforms like Spotify Premium and Apple Music Subscriptions let listeners access:

- Ad-Free Content: Offering ad-free listening experiences to subscribers. Example: The Seen and the Unseen by Amit Varma offers an adfree version to paying subscribers on platforms.
- **Bonus Episodes:** Providing exclusive content for paying members. Example: Prakhar Ke Pravachan offers member's only content or behind-the-scenes episodes to paying subscribers.



#### **Digital Products and Courses**

If a podcast covers a specific niche, podcasters can create and sell digital products such as **eBooks**, **online courses**, or **exclusive tutorials**. This is particularly effective for **educational podcasts** or **podcasts with expert guests**, offering listeners a deeper dive into the subject matter. Example - Nikhil Kamath, founder of Zerodha, through his podcasts, sells online courses related to fitness, personal growth, and entrepreneurship.







#### **Paid Promotions & Brand Deals**

Podcasters may charge other creators or brands for paid promotions and collaborations to feature on their show.



 Promotions: Charging other creators or brands for promotion on the podcast. Example: The Socially Desi Show could charge emerging startups for promotions.



• **Featured Interviews:** Brands may pay to be featured in interviews. Example: The Musafir Stories collaborates with travel brands and tourism boards to create co-branded content.

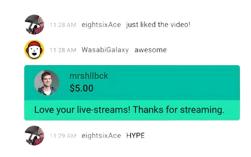


Exclusive Content on Paid Platforms: Podcasters
can partner with platforms like PrimeVideo, Netflix
or Hotstar to offer premium content to subscribers.
This includes exclusive episodes, early access to
regular episodes, or members-only content, adding
value for paying listeners while keeping free content
available for others.



Donations: Many podcasters set up simple donation systems
through platforms like Youtube Thanks or Superchats. This model
allows loyal listeners to support the podcast with one-time or
recurring donations, often in exchange for special thank-you
messages or shoutouts. Example: The Minimalists allows listeners to
support through one-time or recurring donations on their website.





## CHALLENGES FACED

#### **Limitation of Discoverability**

- With hundreds of thousands of podcasts out there, it can be hard for an up-and-coming podcaster to break through.
- Ask many of them, and they'll complain that podcasting has a
   discoverability issue; in other words, it's hard for podcast listeners to
   find shows that match their interests.
- Unlike search engines, podcast platforms rarely use effective SEO techniques. This means your podcast might not show up in search results. While social media can help, it still requires significant effort to stand out.
- Podcast hosting platforms also contribute to this problem. Some platforms lack advanced features that improve discoverability.
   Without these tools, potential listeners might never find your content.

#### **IPR related Issues**

- As the podcasting industry continues to grow, intellectual property issues may become more prevalent.
- For example, podcasters may be accused of trademark infringement, face copyright violations, or dispute ownership of content with co-hosts, guests, or other stakeholders.

#### **Restrictions on Content Distribution**

- Certain platforms impose content restrictions, limiting what you can
  distribute. For instance, some may have guidelines prohibiting explicit
  content, affecting those who produce more adult or controversial material.
- Violations of these policies can lead to your podcast being removed or restricted, impacting your reach.

# **Building and Maintaining Audience Connection**

- Creating and maintaining a connection with your target audience is crucial. Listeners need to feel a personal connection to stay engaged. This can be challenging, especially for new podcasters.
- **Consistent content is key** in building this connection. If you fail to publish regularly, listeners might lose interest. Regular posts keep your audience engaged and looking forward to new episodes.
- Interaction on social media is also vital. Understanding your niche audience is another important factor. Tailoring your content to meet their interests and needs will help you maintain a loyal listener base.

#### **Content Saturation**

- With so much content available, it can be challenging for podcasters to create fresh and engaging content that stands out from the crowd.
- This is particularly difficult for those podcasters who have niche audiences or produce content on less popular topics

#### **Issues with Content Accessibility**

- One of the primary issues with podcasts is that they are primarily audio-based. This can be problematic for individuals who are hearing-impaired. Without proper transcripts or subtitles, these users can miss out on valuable content.
- Offering text transcripts ensures accessibility, enabling hearingimpaired individuals to access the same information as others.
   However, these accessibility issues can alienate a segment of potential listeners and undermine the inclusivity goals that many content creators aim to achieve.

#### **Commitment and Consistency**

 Unlike other forms of content that can be produced quickly, a podcast requires significant preparation, recording, and post-production time.



 Maintaining consistency in episode releases, especially when life's other responsibilities come calling, tests the dedication of many budding podcasters.

#### **Dealing with the Tech Side of Podcasting**

- To achieve success with podcasts, high-quality original content is not enough but also the necessary technical knowledge is required.
- There is a **lot of technology involved** in podcasting, from selecting the right equipment to knowing how to operate the required software for audio recording and editing.
- Familiarizing with the technical side of podcasting is essential for the content to **sound professional and keep listeners engaged**.

#### **Generating Revenue**

- At some point, people might want to use their podcast for revenue generation as well as promotional purposes. This is a good idea, especially if they have gathered a substantial amount of followers.
- However, doing so without compromising your podcast's quality and authenticity might pose a challenge. There are **various monetization routes** podcasters choose, some of which include sponsorships, affiliate marketing, creating paid membership tiers, and so on.
- The key is to be transparent with the audience about any sponsored content or partnerships. This way, one can transform podcasting into an additional source of revenue while maintaining the trustworthiness and credibility.

#### **Burnout**

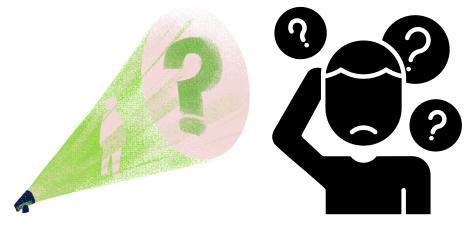
- Podcasting can be a demanding and time-consuming process, and many podcasters are one-person operations.
- The **pressure to consistently produce new content**, maintain a loyal audience, and manage the technical aspects of podcasting can lead to burnout.





#### **Self - Doubt**

- This challenge has nothing to do with tech or content creation hurdles, but rather with the **obstacles that come from within**.
- Many aspiring podcasters are held back by feelings of inadequacy, self-doubt, and fear of failure. But it's important to remember that everyone starts somewhere, and one can't be perfect from the getgo.





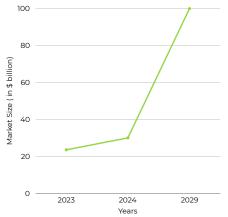


#### **Growth of Video Podcasting**

 Podcasting is experiencing rapid growth, with video podcasting emerging as a dominant trend.

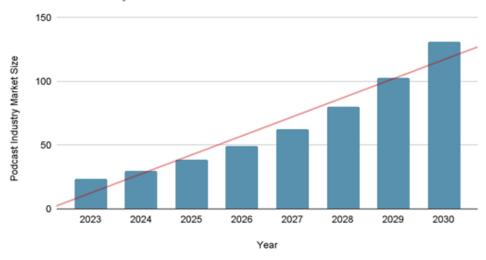
 In 2025, podcast listeners are projected to increase from 548 million to 630.9 million, driven by digital consumption trends and technological advancements.

 The industry's market size surged from \$23.56 billion in 2023 to \$30.03 billion in 2024 and is expected to surpass \$100 billion by 2029. In the U.S., podcast ad revenue is set to exceed \$4 billion in 2024 and reach \$12 billion by 2030.



- Video-first content is reshaping the podcasting landscape. A recent study found that 64% of new listeners prefer video podcasts, and 84% of companies plan to integrate video into their podcasting strategies. Platforms like YouTube, TikTok, Instagram, and Spotify are investing heavily in video podcasting, recognizing its potential for engagement and monetization.
- This shift isn't surprising—people connect more deeply with content when they can see the speaker's expressions, gestures, and environment. Video podcasts create a more immersive experience, blurring the lines between traditional video content and audio storytelling.
- India's podcasting industry is also experiencing significant growth, fueled by increasing internet penetration, a demand for regional content, and rising media investments.

#### Podcast Industry Market Size



#### Increase in Investment

The podcasting industry is seeing a major investment shift toward video podcasts, driven by their advertising potential and audience engagement. Studies show that 84% of companies view video as essential to their podcast strategies within the next five years.

#### **Factors Driving Growth:**

- **Growing Listener Base:** Podcasts are attracting diverse audiences. Figuring Out by Raj Shamani uses video podcasting on YouTube, which has gained millions of views.
- **Diverse Content Landscape:** Covering various genres, podcasts draw a wide audience and advertiser interest.
- **Effective Advertising Platform:** Video podcasts help secure premium sponsorships. The Ranveer Show by Ranveer Allahbadia leveraged YouTube for top-tier brand deals.
- Technological Advancements: Interactive features and video integration enhance engagement.
- **Emerging Markets**: Short-form content like TRS Clips repurposes podcasts into YouTube Shorts and Instagram Reels, maximizing reach and monetization.

With evolving content strategies, video podcasts are redefining audience engagement and revenue generation.

#### **Key Areas for Future Investment Growth:**

- **Original Content Creation** Studios and networks are investing in premium podcast series to attract larger audiences.
- **Data Analytics & Targeting** Advanced analytics provide insights into listener preferences, improving ad targeting.
- Interactive Features Developments such as polls, quizzes, and live Q&A enhance the audience experience.
- Video Podcasting The integration of video with audio podcasts expands audience reach and engagement.

Brands increasingly recognize the **power of podcasting in creating deep audience connections**. As investment in the industry rises, podcast creators and platforms are set to benefit significantly. For example, Figuring Out by Raj Shamani secures sponsorships from fintech and consumer brands, demonstrating how video content enhances monetization.

#### Increasing use of Technology (AI) in future

Artificial intelligence (AI) is revolutionizing podcast production, distribution, and audience engagement. AI-powered tools such as Otter.ai and Riverside.fm streamline transcription, enhance workflow, and repurpose content for blogs and social media.

#### **AI-Driven Innovations**

- **Enhanced Accessibility** Al-generated transcripts improve accessibility for hearing-impaired users and non-native speakers through automated translations.
- **SEO Optimization** Al-driven transcripts improve search engine discoverability.
- **Content Automation** Al automates editing, transcription, and social media distribution, reducing production time.

# India's Scope in Shaping the Global Podcast Landscape

India is emerging as a key player in the global podcasting industry, driven by an expanding digital infrastructure, increasing smartphone adoption, and a growing demand for regional content.

Growth Drivers

- **Rising Internet & Smartphone Usage:** The 5G rollout has boosted podcast accessibility, with listeners expected to grow from 57.6 million to 119.8 million by 2025. Example: Pocket FM's global expansion and major funding reflect India's growing influence.
- **Regional Language Boom:** With 22 official languages, regional-language podcasts are set to comprise 85% of total consumption, led by Hindi, Tamil, Telugu, Marathi, and Bengali.
- Mainstream Media & Celebrity Involvement: Newspapers, radio, and TV networks are adopting podcasts, while celebrities attract audiences with exclusive content.











#### **Market Growth and Future Projections**

India is currently the third-largest podcast market, following the U.S. and China.

#### • Market Expansion & Growth Projections:

- 1. India's podcast market was valued at **\$560 million in 2024** and is projected to reach **\$4.2 billion by 2033**.
- 2. The industry is expected to grow to ₹17.8 billion by 2026 and achieve a **CAGR of 25% from 2025 to 2030**.
- 3. **By 2030**, India's podcasting sector is estimated to be worth **\$2.6 billion.**

#### • Key Growth Drivers:

- 1. **Expanding Digital Reach** India's monthly podcast listeners (57.6 million) are expected to nearly double by 2025.
- 2. **Regional Language Content** Expected to make up 85% of total podcast consumption.
- 3. **Media & Celebrity Involvement** Established media houses and celebrities are boosting industry credibility and reach.



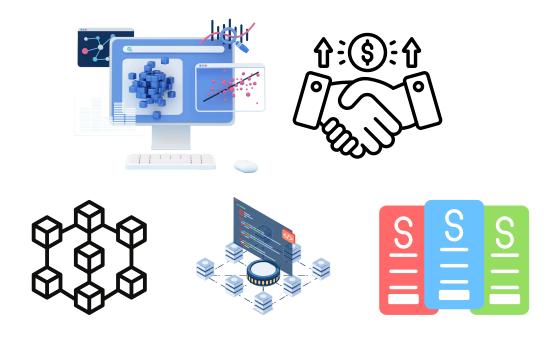
#### • Future Potential:

#### 1. New Monetization Models:

- Sponsorships & Premium Subscriptions More brands are investing in podcast sponsorships, premium content, and live events. Example: Paytm Insider enables podcasters to host ticketed live events for audience engagement and revenue.
- Blockchain Technology Blockchain-powered platforms offer new revenue streams by ensuring content ownership and enabling microtransactions. Example: Audius allows creators to monetize content directly through blockchain-based transactions.

#### 2. Technology & Innovation:

- Al-driven analytics Enhancing audience targeting and personalized content recommendations.
- **Interactive features** Engaging audiences with Q&A, live polls, and interactive storytelling.
- Video Podcasting As video continues to dominate digital consumption, podcasts integrating visual elements will see increased engagement and monetization opportunities.



#### **ACKNOWLEDGEMENT**

180 Degrees Consulting SGGSCC would like to express sincere appreciation to each member for their invaluable contributions in preparing the budget report. The collective efforts, dedication, and insights brought forward by the team have significantly enriched the quality and depth of the document.

This budget report stands as a testament to the team's collaborative spirit, analytical prowess, and commitment to delivering a well-informed and comprehensive financial overview. The individual expertise of each contributor has played a crucial role in shaping a document that aligns with the highest standards of accuracy and thoroughness.

Lastly, we'd like to express our gratitude to Sri Guru Gobind Singh College of Commerce for their unwavering support and guidance in the making of this Report.

- Gourvi Singh (Report Lead)
- Lakshay Gupta (Report Lead)
- Aarav Gupta
- Abhishek Nautiyal
- Ajay Todi
- Atharv Gupta
- Ishmeet Kaur
- Jannat Maggo
- Jasleen Kaur
- Khush Gupta
- Navyansh Choudhary
- Saksham Jain
- Saksham Handa
- Srinidhi Sivasubramanian
- Mili Aggarwal
- Harshita Kapoor

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